

Q-CONSULTING



**QUAN
TRON**



WE ARE YOUR

E-SOLUTION

THE FUTURE BEGINS NOW!

**ALL-ROUND SERVICE FOR A CAREFREE CHANGEOVER TO A
ZERO-EMISSION AND FUTURE-PROOF FLEET.**

Q-CONSULTING - HOW IT ALL BEGINS

The **Q-Consulting** division is the first building brick in our all-encompassing support Q-as a Service. With Q-Consulting we create an individually tailored concept for the operational conversion of vehicles and the cross-sectoral operation of a climate-neutral fleet. With our experienced network of consultants, we accompany you from the initial idea through the entire planning and tendering process to the establishment of an efficient and needs-based infrastructure.

OVERALL CONCEPT FOR THE SUCCESSFUL INTEGRATION OF ALTERNATIVE DRIVES

NEEDS ANALYSIS / FEASIBILITY STUDY

Together with you, our specialists analyze the status quo in advance: i. a. vehicles, charging, route profiles, required ranges, existing infrastructure. Subsequent we prepare your feasibility study (technical and economic) and discuss everything with you in detail.

FINANCING CONCEPT AND FUNDING OPTIONS

We offer you purchase, financing, leasing and rental options and prepare a suitable concept for you. Likewise we advise and support you regarding your individual, state funding options.

AFTER SALES AND SERVICE

With over 700 service partners throughout Europe we guarantee the repair and maintenance of your vehicles. Our after sales stuff are there for you 24/7.

TENDER PROCEDURE

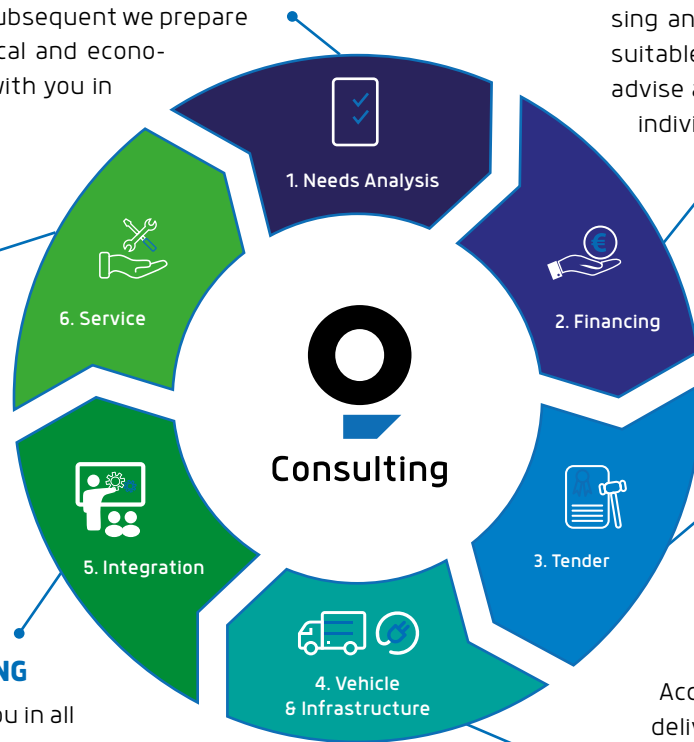
Whether tender procedures for vehicles or infrastructure, we support you. This also applies to bidder discussions and negotiations.

INTEGRATION AND TRAINING

We accompany and support you in all aspects of integration into your company's processes and train your drivers for efficient use.

VEHICLE/FLEET CONVERSION AND INFRASTRUCTURE

According to your need analysis we deliver your vehicle with alternative drives (hybrid, electric or fuel cell); conversion of your own vehicles, used vehicles from the market or new vehicles. The charging or refueling and maintenance infrastructure will be implemented according to the planning.



WE ACCOMPANY YOU ON YOUR WAY



Q-AS A SERVICE - THIS IS QUANTRON



With **Q-as a service** we offer you an all-round service from A for analysis in advance to Z for zero emission logistics as a result of our collaboration.

It all starts with our **Q-Consulting** division. Our specialists are right from the start at your side and plan, **together with you**, the integration of alternative drives into your company. This also includes the clarification of the financing and the possibility of state subsidies as well as planning and implementation of the required infrastructure and the consideration of existing systems such as photovoltaic systems on the company roofs.

In the second step you will receive from us the **vehicles with alternative drive (electric, hybrid or fuel cell)** according to our sustainability concept Q-Remanufacturing. Here you have several options: Either we convert your own vehicles or we make use of the large selection of used vehicles on the market and electrify them for you. If you wish, we can offer you the conversion for new vehicles.

To ensure effective use of the vehicles in your fleet, your drivers (or fleet managers) will be instructed by our specialists prior to commissioning. The topics range from correct behavior when loading the vehicles to an efficient driving style.

Thanks to **Q-Systems**, we make digital fleet management possible for you. Your vehicles are networked with the Q-Cloud, which allows you to keep an eye on everything. Should there ever be a problem, the direct connection to the vehicle allows us to make an initial remote diagnosis and take the appropriate steps for you.

But we are also thinking ahead to the next step:

For example, do you have a short-term opportunity to win new customers by offering emission-free delivery? We make these sales possible for you. You receive from us not only the appropriate vehicle but, **upon request, also the driver**. Our **rental solutions** complete this offer for you.

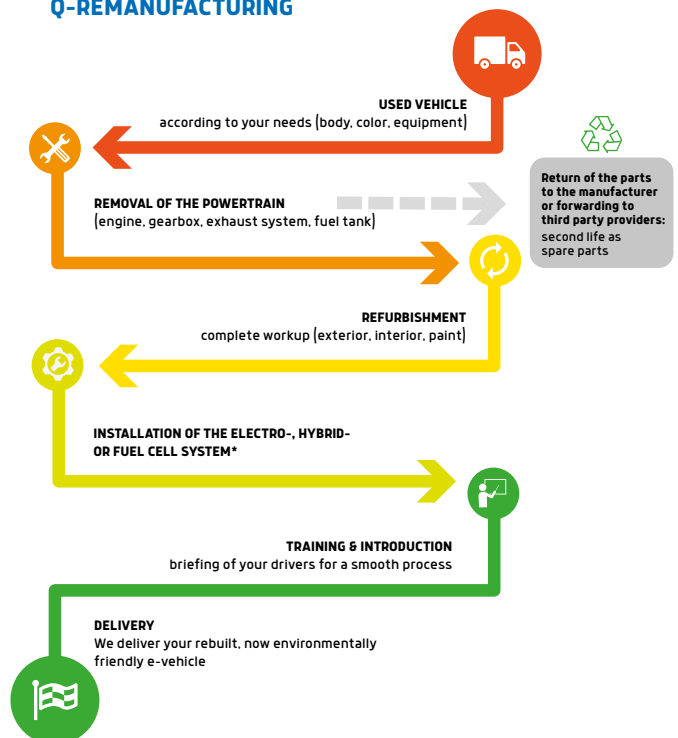
Should there ever be any problems, we will of course not leave you on your own. We take care of the maintenance and repair of your fleet. With **over 700 service centers throughout Europe**, you can be sure a comprehensive is guaranteed.

The conversion and integration of alternative drives in our own company is costly, but necessary. This is the only way we can achieve the climate targets we have set. We will not leave you alone in this demanding task and will accompany you in all phases.

We are looking forward to the joint project with you!
Contact us, we will help you.

This is Q-as a service. This is Quantron.

OUR SUSTAINABILITY CONCEPT - Q-REMANUFACTURING



*[depending on the type of drive, the corresponding components such as motor, batteries, power electronics, fuel cell, hydrogen tanks are installed]

QUANTRON NETWORK: STRONG TOGETHER

Combined quality for your commercial vehicles in more than 700 service centers throughout Europe!

Alltrucks Truck & Trailer Service - that's our answer for your commercial vehicle service. As a partner of the full-service workshop concept of the three leading suppliers Bosch, ZF and Knorr-Bremse, we offer you quality and competence at the highest level. For the service, maintenance and repair of your entire commercial vehicle fleet. Whether transporter or truck, whether MAN, Mercedes, Scania, IVECO or DAF, we support and help you, so that you can concentrate on the essentials: the problem-free processing of all your orders.

Q-MOBILITY | Q-BATTERY | Q-ENGINEERING



ALLTRUCKS
TRUCK & TRAILER SERVICE



KNORR-BREMSE



BOSCH



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