

Q-MOBILITY Q-BATTERY Q-ENERGY

Q-SERVICE

WE ARE YOUR E-SOLUTION

PRESS RELEASE – QUANTRON AG

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Q-Consulting – Our holistic consulting offer for your entry into an emissionfree and sustainable vehicle fleet

Quantron AG and MRK Management Consultants GmbH cooperate on planning and consulting services



To achieve climate protection targets, fleet operators throughout Europe are increasingly required to convert their fleets to more sustainable, CO2-free drive concepts. With the highly dynamic development of technology, the legal framework and the funding landscape on the one hand, and demanding restructuring processes at companies on the other, new ground is being broken in many cases. In addition to the necessary expertise in the field of vehicle technology and fleet management, energy industry know-how and skills in the acquisition of subsidies and in the planning and implementation of infrastructure projects are becoming increasingly important. In order to fully meet the needs of the fleet modernization market, we are now offering the new Q-Consulting service in cooperation with MRK Management Consultants GmbH. MRK, headquartered in Munich and with a total of 18 locations in the DACH region, has many years of consulting and planning experience in the transport and energy sectors. Together, MRK and Quantron AG with Q-Consulting are thus laying the foundation for an uncomplicated fleet conversion for their customers. "I am very happy about the cooperation with MRK, which is now starting, and I am looking forward to the opportunity to provide our customers with a competent consulting service," explains Andreas Haller, founder and CEO of Quantron AG.

Q-Consulting: the first component on the way to fleet electrification

Q-Consulting is the logical first component of our comprehensive all-round package Q-as a Service for the operational conversion of vehicles and for their climate-neutral operation. The entire conversion process is considered across all sectors: Requirement analysis, technical and economic feasibility, financing/subsidy options, tenders, vehicle conversion, infrastructure measures, process integration and training. This results in customized overall concepts and transparent recommendations for the



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integration of alternative drive systems. Quantron AG is thus the only full-range provider of electrified complete solutions in Europe.

About Quantron AG

Quantron AG represents the sectors of e-mobility, e-engineering, e-battery. In addition to the range of new electrified commercial vehicles and buses, it offers its customers the electrification of their used and existing vehicles, which will then run quietly and emission-free in the future. Quantron also has fuel cells for commercial vehicles in its portfolio, which are also being steadily expanded in this area. From the design of the appropriate drive concept, the infrastructure, financing, rental and leasing concepts, to driver training, end users benefit from e-mobility in passenger, transport and freight traffic, as well as from a network of 700 service partners and the comprehensive knowledge of qualified experts in the fields of power electronics and battery technology – among others through cooperation with CATL, the world's largest Chinese battery manufacturer. Quantron AG was founded in 2019 with the vision of paving the way for e-mobility in the commercial vehicle business. With the Haller Group, Quantron looks back on around 140 years of commercial vehicle experience and researches its evehicles and zero-emission drive technologies every day to make them even more efficient.

For more information, visit <u>www.quantron.net</u>