

APPLY NOW!

YOUR INVESTMENT IN THE FUTURE.



Quantron AG is the specialist for the electrification of commercial vehicles. Become part of our team and accompany us when discovering new innovative paths. In addition to the attractive conditions, you can expect a pleasant working atmosphere with very good opportunities for further development along with a wide range of work assignments in a future-oriented company. **Shape the markets of the future together with us. We look forward to hearing from you!**



SENIOR KEY ACCOUNT MANAGER (M/F/D)

E-Heavy Trucks (Germany)

RESPONSIBILITIES:

- Acquisition of new customers
- Deliveries to end customers
- Answering customer enquiries and customer complaints
- Maintenance of the product configurator as an interface between product management and sales
- Administrative support for customer projects and tenders
- Evaluation and creation of statistics
- Providing support in the sales planning
- Providing support at trade fairs and events as well as e-truck communications with the head of sales and marketing manager
- Review and draft contracts on the basis of templates
- Document review and master data check
- Independent maintenance of projects and customer data (CRM)
- Creation of presentation documents
- Optimisation of processes and increasing sales efficiency

QUANTRON

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PREREQUISITES:

- Successfully completed training as an automotive mechatronic engineer in E-vehicles specialising in commercial vehicles or comparable commercial training (an advantage)
- Several years of sales experience in the heavy truck sector (an advantage)
- Truck driver's license (an advantage)
- Rapid understanding
- Strong customer orientation
- Enjoy internal and external communications
- An open, team-minded, conscientious and independent personality
- Polished written and spoken German
- Good level of written and spoken English
- High level of enthusiasm for e-mobility and its transformation

WHY US?

- Because together with us you can help make commercial vehicles more sustainable
- Attractive working environment in a future-oriented market
- Very good perspectives in a growing company
- Permanent employment contract
- TEAMPLAY is very important to us
- Excellent working atmosphere

Interested? Then apply now! Start your future and send us a detailed application including a curriculum vitae and possible starting date.

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