

Your heart beats for innovation and sustainability? JOIN US NOW!

In Quantron innovation and experience work together every day towards a more sustainable mobility. In our company you will find a flexible working environment with a unique high level of motivation. We have a fast-paced, exciting, and collaborative culture where you will have the possibility to quickly implement your ideas, with a low level of hierarchy and bureaucracy.



International Key Account Manager (m/f/d)

Full-Time

Key Tasks:

- Acquisition of new customers
- Deliveries to end customers
- Answering customer enquiries and customer complaints
- Maintenance of the product configurator as an interface between product management and sales
- Administrative support for customer projects and tenders
- Evaluation and creation of statistics
- Providing support in the sales planning
- Providing support at trade fairs and events as well as e-truck communications with the head of sales and marketing manager
- Review and draft contracts on the basis of templates
- Document review and master data check
- Independent maintenance of projects and customer data (CRM)
- Creation of presentation documents
- Optimisation of processes and increasing sales efficiency



Requirements:

- Completed university degree or a comparable university degree
- At least 10 years of sales experience, of which at least 6 - 8 years within the commercial vehicle trade or e-mobility
- Experience in Start Up is an advantage
- Fluent in English (fluent in German is an advantage)
- Very good leadership skills
- Strong service and customer orientation
- Experience in an international environment
- Goal and result orientation with simultaneous sales, customer, and service orientation

Why us?

- We work on sustainable mobility
- Combining expertise with passion you can quickly grow with us both in terms of skills and responsibilities
- For us Teamworking comes before hierarchy and approval process
- Flexible working schedule

We consider diversity as a crucial ingredient for our growth. As an equal opportunity employer, we base our talent acquisition decisions on skills and experience. What we value is energy, courage, and reliability. We look forward to receiving your application and learn something more about your story.

Join now the e-revolution in passenger and cargo transportation! 2022 is the year to #GROWWITHUS!

Send us a detailed application including a curriculum vitae and motivation letter to hr@quantron.net.

Want to know more about Quantron? Follow us on social media!



www.quantron.net